

7 Proven Strategies to Stay Ahead of the Competition in Commercial Construction

[Article originally appeared in www.sbci.com]

As a commercial builder in the San Francisco Bay Area for over 45 years, we have developed proven strategies to stay ahead of the competition in a highly competitive market. Here are seven of our top strategies:

1. Pre-order Long Lead Items

Pre-ordering long-lead items is one of the most effective strategies we use. These items have a long lead time for delivery and are critical to the project's timeline. By ordering these things ahead of time, we ensure that they will be there when we need them. This helps keep the project on schedule and builds trust with our clients.

2. Focus on Quality

Focusing on quality is of utmost importance in commercial construction. We prioritize quality work to ensure the final product is not only structurally sound but also aesthetically pleasing. Quality work is derived from quality vetted subcontractors who can not only prevent potential maintenance issues, but also maximize the value of the final product. Our team is committed to finding the most reliable and experienced subcontractors for each project, guaranteeing that every element of the build is completed to the utmost quality.

3. Streamline Processes

Optimizing our construction processes is a key strategy we employ to remain competitive. By uti-

lizing advanced technology such as BIM, Raken, Plangrid, and lean construction, we are able to cut down on construction time and expenses, providing us with a competitive edge over those who are less efficient. We also make sure to communicate the efficiency of our processes to our clients, which bolsters trust and helps us to stay ahead of the competition.

4. Stay Up-to-Date on Regulations

Staying up-to-date on regulations is essential. Following regulations to ensure that our projects comply with local and state laws reduces the risk of legal issues or costly fines. This compliance also builds trust with clients, who can feel confident in our ability to navigate complex regulations.

5. Build Strong Relationships with Suppliers

Building strong relationships with suppliers is another critical strategy. We focus on building these relationships to ensure that we have access to the best materials and equipment for our projects. Strong relationships help us negotiate better prices and faster delivery times, which saves money and ensures that the project is completed on time.

6. Embrace Sustainability

Embracing sustainability is rapidly gaining momentum in the fields of commercial construction and architecture. Utilizing sustainable building methods is not only beneficial to the environment but can also result in cost savings over time, making it an attractive option for clients who seek to maximize their budget.



Credit: ilkercelek - Fotolia

7. Offer Value-Added Services

By leveraging our specialized services, we strive to remain competitive in the market. We emphasize the importance of pre-construction planning, design services, and project management to differentiate ourselves from our competitors. These services can provide greater value for our clients, allowing us to secure more projects and further enhance our brand's reputation.

In conclusion, implementing a mix of strategies and best practices is essential to stay ahead of the game in commercial construction. Pre-ordering long-lead items, focusing on quality, streamlining

processes, staying up-to-date on regulations, building strong relationships with suppliers, embracing sustainability, and offering value-added services are all strategies that can give us a competitive edge. By communicating these strategies effectively to potential clients, we increase our chances of success in the highly competitive commercial construction industry. Contact us today to discuss your next project.

SOURCE: <https://www.sbci.com/7-proven-strategies-to-stay-ahead-of-the-competition-in-commercial-construction/>

Construction Employment Increases In 39 States From May 2023 To May 2024

Texas and Alaska Top Lists of Numerical and Percentage Year-over-Year Increases, While Maryland and D.C. Trail; Ohio Has Largest Number and Percent of Monthly Gains, While Tennessee and Maine Have Worst Losses

Construction employment increased in 39 states in May from a year earlier, while 26 states added construction jobs between April and May, according to a new analysis of federal employment data released by the Associated General Contractors of America today. Association officials noted that construction labor shortages remain acute even as demand for construction remains varied by project type.

“Although some project types are slowing, there is unrelenting competition for workers for data centers, manufacturing plants, power and infrastructure projects in much of the country,” said Ken Simonson, the association's chief economist. “The industry's ‘war for talent’ is driving up labor-related costs faster than in other industries.”

Between May 2023 and May 2024, 39 states added construction jobs, and ten states and the District of Columbia shed jobs, and employment remained unchanged in New Mexico.

Texas added the most construction employees (35,000 jobs, 4.3 percent), followed by Florida (27,700 jobs, 4.4 percent), California (17,000 jobs, 1.9 percent), and Michigan (15,900 jobs, 8.4 percent). Alaska had the largest percentage increase over 12 months (20.4 percent, 3,400 jobs), followed by Hawaii (10.0 percent, 3,800 jobs), Michigan, Nevada (8.1 percent, 9,000 jobs), and Arkansas (7.3 percent, 4,600 jobs).

Maryland lost the most construction jobs during the past 12 months (-5,000 jobs, -3.1 percent), followed by Washington (-3,900 jobs, -1.7 percent), Pennsylvania (-3,000 jobs, -1.2 percent), and Colorado (-2,300 jobs, -1.2 percent). The largest percentage loss was in D.C. (-3.3 percent, -500 jobs), followed by Maryland, Washington, and Oregon (-1.5 percent, -1,700 jobs).

For the month, industry employment increased in 26 states, declined in 22 states and D.C., and was unchanged in Rhode Island and North

Dakota. Ohio added the largest number and percentage of jobs over the month (7,000 jobs, 3.0 percent). Other states with large monthly increases include Florida (5,500 jobs, 0.8 percent), Texas (5,500 jobs, 0.6 percent), and New York (5,200 jobs, 5.2 percent). Other states with large percentage gains include Alaska (1.5 percent, 300 jobs), New York, Hawaii (500 jobs, 1.2 percent), and South Carolina (0.9 percent, 1,000 jobs).

Tennessee lost the most construction jobs from April to May (-1,700 jobs, -1.1 percent), followed by Wisconsin (-1,500 jobs, -1.1 percent) and Oklahoma (-1,100 jobs, -1.3 percent). Maine lost the highest percentage of jobs (-2.1 percent, -700 jobs), followed by Wyoming (-1.7 percent, -400 jobs), Oklahoma (-1.3 percent, -1,100 jobs), and South Dakota (-1.3 percent, -400 jobs).

Association officials noted that a recent report the association released showed the fed-

eral government significantly underinvests in workforce development programs needed to expose, and prepare, workers to careers in fields like construction. They urged Congress and the Biden administration to boost funding for construction education and training programs.

“It is hard to recruit people into high paying construction careers when four out of every five federal dollars are being used to urge students to go to college and earn a four-year degree,” Jeffrey D. Shoaf, the association's chief executive officer, said. “If we want to build the economy of the future, we need to invest in the workforce of today.”

SOURCE:

<https://www.agc.org/news/2024/06/25/construction-employment-increases-39-states-may-2023-may-2024-while-26-states-add-jobs-between-april>



CALIFORNIA SUB-BID REQUEST ADS

American Modular Systems, Inc.

We are requesting bid quotations from all Subcontractors and Suppliers and DVBE Subcontractor/Supplier for the following:

MERCED CITY SCHOOL DISTRICT

Bid # 2024-2

Franklin Elementary School Modular Bid Package For Classroom Buildings (Phase 3)

BID DATE: July 11th, 2024 at 3:00 pm

PLEASE **EMAIL** US YOUR BID PROPOSAL NO LATER THAN July 10th, 2024 at 3 pm.

THANK YOU!

American Modular Systems, Inc.

787 Spreckels Avenue, Manteca, CA 95336

Attn: Justin Torres

Email: justin.t@americanmodular.com

Phone: (209) 825-1921



W.A. Rasic Construction is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in Rural Area (SBRA), Labor Surplus Area Firm (LSAF), and a Historically Underutilized Business (HUB) Zone Small Business Concern or a concern under a Successor Program.

HI Desert Water District Progressive Design-Build Services Phase II Wastewater Collection System Project

Bid Date: July 3, 2024 @ 1:00 PM

Outreach: DBE/ MBE/WBE

Senior Estimator: Ben Sebat (562) 928-6111

Email: BSebat@WARasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

Drafting Services, Community Liaison, Construction Engineering Services, Environmental Consulting Services, Geotechnical Services, Inspection Services, Schedule, Structural Engineering, Survey, Utility Potholing, Testing Services

Plans & Specifications are available at no cost to interested firms by either contacting

W.A. Rasic Construction or the HI-Desert Water District, or by utilizing the following Dropbox link:

https://www.dropbox.com/scl/fi/xb2f18m00p5z9bcxqvuz/HDWD_Phase_II_PDB_RFP_20240523.pdf?rlkey=6zn1k38n8hfps44eb233npup4&st=zxbdy1e0&dl=0

W.A. Rasic intends to seriously negotiate with qualified firms and will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider all DBE, MBE, WBE, SBE, SBRA, LSAF, HUD quotes, including those that are broken down into economically feasible tasks or quantities as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE, MBE, WBE, SBE, SBRA, LSAF, HUD firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontract agreement and insurance requirements are available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractor's bid. Bond Premium will be reimbursed up to a cost not to exceed 1.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.



W.A. RASIC CONSTRUCTION
GENERAL ENGINEERING CONTRACTOR

W.A. Rasic Construction is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), and Women Business Enterprise (WBE)

City of San Diego

South Mission Beach Storm Drain & Green Infrastructure

Bid No. K-24-2115-DBB-3-A-C

Bid Date: July 11, 2024 @ 2:00 PM

Engineer's Estimate: \$41.5 Million Outreach: DBE/ MBE/WBE

Senior Estimators: Ben Sebat (562) 928-6111

Email: BSebat@WARasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

AC Cold Milling & Asphalt Cap Paving, Minor Concrete (Flatwork), Install Pipeline, Precast Concrete Pipe Manufacture, Trucking & Disposal, Dewatering, Shoring Rental Services, Plant Establishment Period & Revegetation Maintenance / Monitoring, Archaeological & Native American Monitoring, Paleontological Mitigation, Community Liaison, Equipment Rental, Electrical.

NAICS Codes:

237110, 237310, 238110, 238210, 238910, 238990, 327332, 484110, 532412, 541330, 541690, 541820

Plans & Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction, downloading from the City of San Diego's Planet Bids Portal or by utilizing the following FTP link: <https://www.dropbox.com/scl/fo/a0p20wf6ixadtrjsc-cpxqr/AF5hBmnUzEhB27QV44GE4x0?rlkey=gwmujt21cdo1pr3m1chppqgm7&st=idrefqgh&dl=0>

W.A. Rasic intends to seriously negotiate with qualified firms and will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider all DBE, MBE, and WBE quotes, including those that are broken down into economically feasible tasks or quantities as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontract agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractor's bid. Bond Premium will be reimbursed up to a cost not to exceed 1.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909

Phone: (925) 829-9220 / Fax: (925) 803-4263

Website: www.desilvagates.com

ESTIMATOR: PAUL BRIZUELA

An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

FLORIN ROAD BICYCLE AND PEDESTRIAN IMPROVEMENT PROJECT – Contract No. 4526

Disadvantaged Business Enterprise Goal Assigned is 21%

OWNER: COUNTY OF SACRAMENTO – 9660 Ecology Lane, Sacramento, CA 95827

REVISED BID DATE: JULY 11, 2024 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/ materials including but not limited to:

Adjust Iron, Cold Plane, Electrical, Landscaping, Minor Concrete, Roadside Signs, Sawcutting, Striping, Testing, Traffic Control Systems, Underground, Trucking, Water Trucks and Class 2 Aggregate Base Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvc1bwfbasgl9/AAbBrd0ba51_kN3GtAESfBUoa?dl=0 or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 or email to dgc estimating@desilvagates.com to the attention of Estimator Paul Brizuela. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, California 94568-2909 • (925) 830-4333

ESTIMATOR: Keith Donahue • www.pacificstates.net

CONTRACTOR'S LICENSE NO. 723241

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor and requesting sub-bids for:

San Francisco Trail at Pt. Molate – Richmond, CA

Project# 567.04.55

OWNER: East Bay Regional Park District

BID DATE: July 11, 2024 @ 2:00 P.M.

PSEC is soliciting quotations from certified Disadvantaged Business Enterprise subcontractors, suppliers, manufacturers & truckers for the following, but not limited to, work:

- | | | |
|---------------------|-------------------------|----------------------|
| - SIGNAGE/STRIPING | - SURVEY/STAKING | - FENCING |
| - HYDROSEEDING | - TREE REMOVAL | - LANDSCAPE/PLANTING |
| - SWPPP PREPARATION | - CONCRETE FLATWORK | |
| - TRUCKING | - UNDERGROUND UTILITIES | |

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA, or you can email our Estimator at kdonahue@pacificstates.net

Fax your bid to (925) 803-4334 to the attention of Estimator Keith Donahue. If you have questions for the Estimator, call at (925) 803-4333. When submitting any public works bid, please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 803-4333, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). PSEC is willing to breakout portions of work to increase the expectation of meeting the goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. PSEC is an Equal Opportunity/Affirmative Action Employer.

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements - Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed and Eblast Solicitations - Targeted mailings sent to businesses per your criteria.

Telemarketing - Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports - Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

1160 Battery Street East, Suites #100, San Francisco, CA 94111

Email: sbe@sbeinc.com • Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534


Fax: (415) 778-6255

Publisher of Small Business Exchange weekly newspaper

Diversity Outreach Services

SBE's nationwide 1,000,000+ database of certified businesses provides the basis for targeted outreach utilizing a powerful IBM Power9 platform for completed and timed reporting, customized to match client needs.

CALIFORNIA SUB-BID REQUEST ADS



Mountain Cascade Inc.
555 Exchange Court, Livermore, CA 94550
(925) 373-8370, Fax (925) 373-0940

Project: Lafayette Reservoir Recreation Area Wastewater Collection System Improvements
Spec. No. 2166
Owner: EBMUD
Revised Bid Date: July 10th, 2024 @ 1:30 p.m.

We are requesting quotes from all qualified DBE/MBE/WBE/ Subcontractors and Suppliers but not limited to: Aggregates, Asphalt, Concrete Material, Low Density Cellular Grout, Pipe Suppliers, Precast Materials, Concrete Flatwork/Structures, Directional Drilling, Electrical-Street lights/Traffic Signals/Loops, Fencing-Cable Rail, Hand-railing- Cable Rail, K-rail, Pile Driving, Reinforcing Steel, Sawcutting, Striping, Structural Steel, SWPPP, Tree Removal/Arborist, Trucking, Pumping Plant Electrical Equipment, Painting/Coating, Tanks-Propane, Waterproofing.

Project Description: The work includes but not limited to: furnish and replace approx. 600' of sanitary sewer gravity collection mains; furnish and install 1300' of 4" HDPE force main; replace the underground sanitary sewer lift station with an aboveground lift station; furnish and install 25K W backup generator.

Engineers Estimate: \$2.2 mill

Project information, including plans & specifications can be found by contacting:
<http://www.ebmud.com/current-construction-bids> or: estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer
California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc.
555 Exchange Court, Livermore, CA 94550
(925) 373-8370, Fax (925) 373-0940

Project: Carter Reservoir Rehabilitation, Arroyo Pumping Plant Improvement, And Arroyo Reservoir Replacement
Spec. No. 2185
Owner: EBMUD
Revised Bid Date: July 10th, 2024 @ 1:30 p.m.

We are requesting quotes from all qualified DBE/MBE/WBE/ Subcontractors and Suppliers but not limited to: Aggregates, Asphalt, Pipe Suppliers, Steel Tanks, Misc. Metals, Concrete Pumping/Structures, Demolition, Electrical-Building, Fencing, Landscaping/Irrigation/Hydroseeding, Reinforcing Steel, Welded steel pipe, Trucking, Pumping plant electrical equipment, HVAC/Mechanical, paintings/coatings, Valves/water main/temp facilities,

Project Description: The work includes but not limited to: at Carter Reservoir: blasting & coating of the interior and replacement of existing roof: at Arroyo Pumping Plant : demolish and replace existing meter: at Arroyo Reservoir: demo & removal of existing 1.0 MG steel tank and construction of two steel tanks (0.29 MG)


Engineers Estimate between: \$14M and \$17M

Project information, including plans & specifications can be found by contacting:
<http://www.ebmud.com/current-construction-bids> or: estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer
California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc.
555 Exchange Court, Livermore, CA 94550
(925) 373-8370, Fax (925) 373-0940

Project: Town of Sunol Pipeline Replacement at Arroyo De La Laguna Creek
Contract No. WD-2906
Owner: SFPUC
Revised Bid Date: July 11th, 2024 @ 2 p.m.

We are requesting quotes from all qualified DBE/MBE/WBE/OBE & SF Micro & LBE Subcontractors and Suppliers but not limited to: AGGREGATES, ASPHALT, CONCRETE MATERIAL, PIPE SUPPLIERS, EROSION MATERIALS, ANALYTICAL TESTING, BYPASS PUMPING, CATHODIC PROTECTION, CONCRETE FLATWORK/PAVEMENT/STRUCTURES, CONSTRUCTION AREA SIGNS, DEWATERING, ENVIRONMENTAL SERVICES, EROSION CONTROL, FENCING, GEOTECH ENGINEERS, HYDROSEEDING, LANDSCAPING/IRRIGATION, SAWCUTTING, STRIPING, SURVEYING, SWPPP, TRAFFIC CONTROL, TRUCKING, EARTHWORK, VALVES/WATER MAINS/TEMP FACILITIES.

Project Description: The work includes but not limited to: install a new section of 12-inch ductile iron water main and appurtenances crossing the Arroyo de la Laguna Creek.

Engineers Estimate: \$9.5 mill

Project information, including plans & specifications can be found by contacting:
<http://www.sfpuc.org/bids.com> or: estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

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California License # 422496

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Skanska-Coffman, a Joint Venture

Subcontractor/Supplier Bids/Proposals Requested

Skanska-Coffman, a Joint Venture is interested in soliciting in Good Faith all subcontractors and suppliers as well as CUCP certified DBE subcontractors and suppliers related to the scopes of work below for the:


I-15 Corridor Freight & Express Lanes Project – Contract 1
Owner: San Bernardino County Transportation Authority (SBCTA)
IFB No. 23-1003032, **24% DBE Goal**
**** New *** Bid Due Date: July 16, 2024 - 2:00 PM**
(Quotes not received by 7/16/24 may not be reviewed/evaluated)

SBCTA online portal at: <https://vendors.planetbids.com/portal/20136/bo/bo-detail/116081#>
Plans & Specs - Skanska-Coffman Plan Room: https://bit.ly/SCJV_I-15ExpressLnsPlanRoom
The plans and specifications for this project may only be obtained by signing the "SSI Document Release Form" included in the solicitation as Attachment D.
Please email bids.social@skanska.com to request the SSI form.
Please submit your bids to Estimating: bids.social@skanska.com

General Work Description: The project proposes to construct express lanes with price-managed/tolled facilities for both directions of I-15 (Ontario Freeway) from approximately 0.3 miles south of Cantu-Galleano Ranch Road to approximately Baseline Road/Avenue, encompassing the cities of Eastvale, Jurupa Valley, Ontario, Rancho Cucamonga, and Fontana. **Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments:** Construction area signs, Traffic Control systems, Type II Barricade, Asbestos Compliance Plan, Clearing and Grubbing, Roadway excavation, Structure excavation, Rock Blanket, Landscape and Irrigation, Hydroseed, Asphalt Paving, Concrete Grinding, Concrete Paving, Steel Casing, CIDH Piling, Concrete Barrier, Approach Slabs, Structural Concrete, Minor Concrete, Curb and Gutter, Joint seal, Reinforcing Steel, Structural Shotcrete, Road-side Signs, Overhead Signs, Masonry Walls, Retaining Walls, Ground Monitoring, Bridge Removal, Bridge Monitoring, RCP, Drain Outlet, Box Culverts, Geocomposite Drain, Corrugated Steel Pipe, Rock Slope Protection, Miscellaneous Metals, Steel, PC/PS Bridge Girders, Ground Anchors, Driven Pile, Prestressing, Polyester Bridge Deck Treatment, Chain Link Fence, Guard Railing, Pavement Markings, Striping, Rumble Strip, Electrical Systems, Ramp Metering Systems, Street Sweeping, Trucking, Construction Materials Supply, dowel baskets supply, and Petroleum, Oil Supply.

Requirements: Skanska-Coffman JV (SCJV) is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. SCJV will assist qualified subcontractors and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. To assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation in your quotation as it will be evaluated with your price. Subcontracting Requirements: SCJV's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per the scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by SCJV. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. SCJV is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. All Contractors and Subcontractors must be registered with the DIR (Department of Industrial Relations). Include CSLB License Number and DIR Number on All Quotes Submitted.
**This was bid previously advertised under Skanska USA Civil.*

Skanska-Coffman a JV is an Equal Opportunity/Affirmative Action Employer EEO/AA/Vet/Disability Employer
Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
Phone: (951) 684-5360 • Lead Estimator: Dan Hirsh • Email: bids.social@skanska.com



Mountain Cascade Inc.
555 Exchange Court, Livermore, CA 94550
(925) 373-8370, Fax (925) 373-0940

Project: Salinas Industrial Wastewater Pump Station Improvements
CIP No. 9009
Owner: City of Salinas
Bid Date: July 9th, 2024 @2:00 p.m.

We are requesting quotes from all qualified Subcontractors and Suppliers but not limited to: Aggregates, Asphalt, Concrete Material, Pipe Suppliers, Precast Materials, Bypass pumping, Concrete Flatwork/ Pumping/Structures, Construction Area Signs, Electrical -Building, Erosion Control, Fencing, Striping, Surveying, traffic Control, Trucking, Generators/Switchgear, Paintings/Coatings.

Project Description: The work includes but not limited to: demo and abandonment of the existing dry well concrete top slab, installation of 3 submersible pumps, new top slab, installation of 14" DIP forcemain.

Project information, including plans & specifications can be found by contacting:
<http://www.cityofsalinas.com> or: estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer
California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated

With Small Business Exchange



Can find:

- Subcontractors
- Vendors
- Suppliers



You can reach a Diverse Audience



Advertise your

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- Fictitious Business Name Statement (also known as a DBA Statement)
- Job Listings (Classified ad)
- Upcoming events or seminars



CALIFORNIA SUB-BID REQUEST ADS

Turner

Request for Qualification (RFQ)
RFQ Period: July 1, 2024 – July 17, 2024

Turner Construction Company (Turner) is seeking qualified Subcontractors for the following project:

Moffitt Library – University of California, Berkeley
UCB Project No. 12738A

Turner has been awarded the UCB Moffitt Library project designed by BNIM Architects and MEP by Introba, located at the UC Berkeley Campus along University Drive, with Memorial Glade and Doe Library to the east, California Hall to the south, and Valley Life Sciences Building to the west. This is a renovation of 3 full floors and upgrades to an additional 2 floors totaling 102,000 square feet within the existing Moffitt Library. These renovations will bring upgrades to the currently underutilized floors of the library, expanding the student's study and collaboration spaces. This project is seeking LEED certification and is subject to Buy Clean California regulation.

Trade Subcontractors who do not submit the pre-qualification information and are not pre-qualified will not be allowed to propose on the project.

Turner is currently seeking RFQs for the following Trade Packages:

Bid Package #	Trade Package	Approximate Value
BP-02	FINAL CLEANING	\$99,000
BP-02	DEMOLITION	\$900,000
BP-02	CONCRETE	\$338,000
BP-02	MASONRY	\$24,000
BP-02	MISC METAL	\$136,000
BP-02	MILLWORK	\$938,000
BP-02	WATERPROOFING	\$20,000
BP-02	DOORS, FRAMES, HARDWARE	\$365,000
BP-02	GLAZING	\$418,000
BP-02	DRYWALL / PLASTER	\$1,400,000
BP-02	TILE	\$250,000
BP-02	ACOUSTICAL CEILING TILE	\$1,800,000
BP-02	FLOORING	\$538,000
BP-02	PAINTING	\$284,000
BP-02	SPECIALTIES	\$130,000
BP-02	SIGNAGE	\$46,000
BP-02	TOILET PARTITIONS / ACCESSORIES	\$150,000
BP-02	FOOD SERVICE EQUIPMENT	\$73,000
BP-02	WINDOW TREATMENTS	\$51,000
BP-02	CONVEYING	\$69,000
BP-02	FIRE PROTECTION	\$1,300,000
BP-02	PLUMBING	\$667,000
BP-02	HVAC	\$2,700,000
BP-02	LANDSCAPING	\$47,000
BP-02	SITWORK	\$243,000

Turner has a 20% UBE [MBE/WBE/DVBE/LGBTQ+] goal for this project.

University Project Reference: <https://www.lib.berkeley.edu/about/news/moffitt-fall-2022>

For information on how to Pre-Qualify with Turner, please contact Crystal Chang – Subject: UCB Moffitt at the following email address: cchang@tcco.com

FLATIRON

Project: Contract No. 11-430324 – Route 805-15 Separation to Route 805-52 Separation

Owner: Department of Transportation (CALTRANS)

Bid Due Date: July 17, 2024, at 2:00 PM

Federal-Aid Project: ACIM-8051(645)E

Request for quotes from Certified DBE Subcontractors and Suppliers for the following, but not limited to scopes of work:

Aggregate Supply, Asphalt Dike, Asphalt Paving, Bridge Demo, CIDH Pile, Clear and Grub, Cold Plane AC, Concrete Barrier, Construction Area Signs, Demolition, Electrical, Erosion Control, Fencing, Grind Existing Pavement, Guardrail, Hydroseeding, Joint Seal, Joint Seal Assembly Supply, Landscape and Irrigation, Minor Concrete, Misc. Iron and Steel Supply, Misc. Metals Supply, Overhead Signs, Pipe Supply, Pre/Post Construction Survey, QC Testing, Railing, Ready Mix Concrete Supply, Reinforcing Steel, Roadside Signs, Rock Slope Protection, Saw and Seal PCC, Slope Paving, Street Sweeping, Striping, Traffic Control Materials, Underground, and Water Truck.

PLEASE SUBMIT QUOTES BY EMAIL TO SOCALBIDS@FLATIRONCORP.COM OR FAX TO (858) 271-1330

Plans and specifications are available, at no cost, from Caltrans <https://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=11-430324> (Registration Required). Additionally, plans and specifications are available to view at Flatiron's San Diego, CA and Chino, CA offices. Please call to make an appointment to view the documents.

This project has a 23% DBE Goal. In addition to request for participation from DBE subcontractors and suppliers, Flatiron requests non-DBE subcontractors to provide lower-tier DBE participation. Bidders are required to indicate lower-tier DBE participation information to be evaluated as part of their quote.

Quotes must be valid for same duration as specified by Owner for contract award. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Flatiron intends to work cooperatively with all firms for scopes of work you are licensed and qualified to perform. Assistance in obtaining bonding, lines of credit, insurance, equipment, supplies, and materials is available upon request. Additionally, please contact us if you require technical assistance.

Subcontractors are required to possess and maintain a current contractor's license and must also be registered with the Department of Industrial Relations (DIR) as required by Public Contract Code Section 1725.5. Subcontractors will be required to execute Flatiron's Standard Subcontract Terms and Conditions and insurance requirements. A copy of the document in electronic format is available upon request.

Bond Requirements: Notwithstanding any contrary language in a bid to Flatiron or any prior course of dealing between Flatiron and a bidder, and unless waived in writing by Flatiron, Flatiron reserves the right to require each bidder to provide payment and performance bonds assuring bidder's obligations to Flatiron in the amount of 100 percent of the bid to Flatiron. Flatiron will reimburse the bond premium at actual cost not to exceed 3%. The surety on the bonds must be a California admitted surety.

Flatiron West, Inc.

12121 Scripps Summits Drive, Suite 400 San Diego, CA 92131

Phone (760) 916-9100 / FAX (858) 271-1330

Email: SoCalBids@flatironcorp.com

Point of Contact: Samantha Rodriguez, Estimating Admin

WE ARE AN EQUAL OPPORTUNITY EMPLOYER



INVITATION TO BID

Clark Construction, an equal opportunity employer, is seeking bids from all subcontractors, including Disadvantaged Business Enterprises (DBE), Small Business Enterprises (SBE), Minority Business Enterprises (MBE), Women Business Enterprises (WBE), and Other Business Enterprises (OBE).

Your bid is due to Clark on or before July 26th, 2024 @ 5:00PM PST.

Project Description:

BAY AREA RAPID TRANSIT (BART) OPERATIONS CONTROL CENTER MODERNIZATION (OCC) PROJECT:

The Modernization of the OCC project will provide upgrades that include CBTC specific infrastructure for Automatic Train Supervision (ATS) training, testing, and to provide new workstation consoles for the rail operators. 3 large LED display screens will provide the necessary improvements to monitor the BART system. A complete remodel of the OCC space with electrical, lighting, mechanical and a new fire suppression system, will modernize this essential facility.

The work is located at the BART facility at 800 Oak Street, Oakland, California, 94607. The Engineer's Estimate for the project is \$18.6 million.

INFORMATION ABOUT PLANS AND SPECIFICATIONS

Drawings, Specifications, and Scope Information May Be Obtained From: BART for \$200 after BART approves the REQUEST FOR THIRD PARTY NON-DISCLOSURE AGREEMENT FOR RELEASE OF SECURITY SENSITIVE INFORMATION FOR BIDDING PURPOSES.

You can contact Ray Wang at raymond.wang@clarkconstruction.com (949-566-1428) for this form.

Bid documents can be viewed at: Clark Construction Group – California, LP, 1919 California Blvd, Walnut Creek, CA 94596.

Trade Packages Include: Testing & Inspection, Demolition, Concrete Reinforcement, CIP Concrete, Miscellaneous Metals, Casework, Insulation, Fireproofing, Joint Sealants, HM Doors, Access Hatches, Glass & Glazing, Access Flooring, Resilient Flooring, Drywall/Framing, Acoustic Paneling, Painting, Signage, Metal Lockers, Fire Extinguishers, Kitchen Appliances, Furniture, Fire Suppression, Plumbing, HVAC, and Electrical.



GENERAL AND ENGINEERING CONTRACTORS

9685 Via Excelencia, Ste 200 • San Diego, CA 92126 • Phone: (858) 536-3100 • Bid Fax: (858) 586-0164

www.coffmanspecialties.com

**PROJECT: TERMINAL 1 APRON REHABILITATION for Ontario International Airport
CONTRACT # 202310020**

OWNER: ONTARIO INTERNATIONAL AIRPORT – DBE GOAL 13%

BID DATE: JULY 9, 2024 BID TIME: 2:00 PM **RESPOND BY 5:00 p.m., JULY 8, 2024**

Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:

- AIRFIELD SAFETY AND TRAFFIC CONTROL
- SIGNAGE / BARRICADES
- CQCP / QUALITY CONTROL
- DEMOLITION / EXCAVATION
- ASPHALT SUPPLY
- AC / PCC REMOVAL
- AC MILLING
- SAW CUTTING
- FLAGGING
- SECURITY GUARDS/ GATE GUARDS
- PAVEMENT MARKING / STRIPING
- AGGREGATE SUPPLY / AGGREGATE BASE
- SPALL REPAIR
- SWPPP HAULING
- PAVEMENT MILLING
- PAVEMENT COATING/FOG SEAL
- AC PAVING
- EQUIPMENT RENTALS

Coffman Specialties, Inc. is signatory to all unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Firms must possess insurance per the requirements set forth in the prime contract documents. Waiver of Subrogation will be required. 100% Payment & Performance Bonds will be required, and we will pay up to 1.5% of the cost of the bond. We will provide assistance and advice with obtaining bonds, insurance, credit, equipment, materials and supplies.

*****Subcontractors must provide a current contractor's license number with their quote.*****

Plans and specs are available at no cost to interested firms. Contact our office via e-mail: estimating@coffmanspecialties.com, phone: (858) 536-3100, or visit our San Diego office.

We are an EOE & seriously intend to negotiate with qualified firms.

****Please send quotes via email to estimating@coffmanspecialties.com or via fax to (858) 586-0164
If you have any questions or for further information, contact Marty Keane at (858) 536-3100.**